

IBM

Company Overview:

IBM has been present in India since 1992. Since inception, IBM in India has expanded its operations considerably with regional headquarters in Bangalore and offices in 14 cities including regional offices in New Delhi, Mumbai, Kolkata and Chennai. Today, the company has established itself as one of the leaders in the Indian Information Technology (IT) Industry.

IBM has set the agenda for the industry with 'on demand business' - a kind of transformation where an organisation changes the way it operates and reduces costs; serving customers better, reducing risks and improving speed and agility in the marketplace. IBM is already working with customers to transform them into 'on demand' businesses. IBM is the only company in the world that offers end-to-end solutions to the customers from hardware to software, services and consulting. Linux support further enhances IBM's e-business infrastructure enabler capability.

Our offerings:

IBM is the only IT company in the world and also in India that offers end-to-end solutions to customers from hardware to software, services and consulting.

IBM Global Services is the world's and also India's largest information technology services and consulting provider. IGS provides the entire spectrum of customers' e-business needs -- from the business transformation and industry expertise of IBM Business Consulting Services to hosting, infrastructure, technology design and training services. IGS delivers integrated, flexible and resilient processes -- across companies and through business partners -- that enable customers to maximise the opportunities of an on-demand business environment.

In 2005, IBM announced the acquisition of Network Solutions Ltd., a leading infrastructure services company in India. This strategic investment will enable IBM to augment its networking and managed services portfolio of offerings in India and broaden its reach across the country.

Software Group the largest provider of middleware and the second-largest software business in the world offers its customers comprehensive solutions to meet their e-business requirements. IBM Software provides best-of-breed solutions for financial services, manufacturing, process, distribution, government, infrastructure and small & medium business sectors. IBM Software portfolio consists of:

- Transformation and integration solutions that are built on the IBM WebSphere middleware platform.
- Information leveraging solutions that are built on a portfolio of

Data management (DB2) tools. - Lotus product line to help organisations leverage collective know-how. - Tivoli range of products to enable organisations to manage complex technology infrastructure. - Rational range of Application Development Tools to help software development houses develop applications in a structured and systematic way.

Systems and Technology Group:

The portfolio of eServers (xSeries, iSeries, pSeries, and zSeries) offer a broad range of products from entry level, mid-range to high-end servers and mainframes, presenting customers with the best technologies and practices to support their e-business infrastructure requirements.

IBM has been providing leading-edge storage technology to organisations around the world for nearly half a century. IBM offers a complete portfolio of storage networking products and solutions that not only includes LTO, SAN, NAS but also IP Storage - iSCSI appliances and gateways.

IBM's Personal Computing Division was acquired this year by Lenovo Group Limited, the leading Personal Computer brand in Asia. Lenovo will continue to be the preferred supplier of PCs to IBM and IBM will provide service and support for 5 years to Lenovo PCs.

IBM Global Financing provides flexible and attractive financing and leasing programs to fund Information Technology (IT) requirements of Indian customers. IGF helps customers through greater access to the hardware, software, solutions and services essential to compete in the global marketplace.

India is an important market for IBM and the company has been making significant investments from time to time.

IBM Innovation Center for Business Partners:

(One among 10 facilities worldwide) Independent Software Vendors are encouraged to port their solutions on IBM platforms at this Center and develop Web based applications for Indian customers.

Linux Solution Center, Bangalore:

(One among 7 facilities worldwide) The center supports Business Partners and Independent Service vendors across the ASEAN / South Asia region.

IBM Linux Competency Center, Bangalore:

(One among only 4 facilities in Asia) This center develops standards and embedded software for open source, undertaking high-end research in the area for IBM Worldwide.

Software Innovation Center, Gurgaon:

This state-of-the-art center combines IBM's global experience and technology expertise to deliver e-business solutions for Indian organisations and also the government through the e-Governance Centre. The center offers IBM's customers a range of services including technical consultation, proof of concept and technical presentations, implementation planning, solution architecture, application design and development, deployment, and education and training. The e-Governance Centre, a part of this facility offers technology, support and infrastructure to help governments and total service providers to design, develop, test and port prototypes of e-Governance applications.

India Software Lab at Bangalore and Pune:

The Software Lab in India develops, enhances and supports key IBM Software products & technologies in collaboration with other IBM labs world wide. Center for Advanced Studies at Bangalore was established at the India Software Labs to allow universities access to IBM's leading-edge product development and the supporting infrastructure, while IBM has the opportunity to work with academic leaders and researchers on research projects.

High Performance On Demand Lab in India, Bangalore:

◆ This specialised software and services lab in India to drive automation and virtualisation into the increasingly complex IT infrastructures supporting the emerging economy of India. This is the first of its kind lab for IBM in India, bringing specific high-value skills to help clients in India and the surrounding region to enhance and optimise their IT resources to support the growth of their businesses.

Engineering & Technology Services Center, Bangalore:

This center provides technology design services for advanced chips, cards and systems to companies in India and across Asia.

India Research Laboratory , Delhi:

(One among 8 facilities worldwide) IBM's India Research Laboratory (IRL) focuses on areas critical to expanding the country's technology infrastructure. It also has significant initiatives in Services and Sciences, Information Management, User Interaction Technologies, e-Commerce, Life Sciences, Distributed Computing and Software Engineering. Currently, IRL researchers are working on several projects like bioinformatics, text mining, speech recognition for Indian languages, natural language processing, grid computing, and autonomic computing, among others.

Services Innovation and Research Center, Bangalore:

will be an extended arm of IBM's India Research Lab (IRL), headquartered in New Delhi. The Services Innovation and Research Center (SIRC) was recently launched as an initiative that will work in close collaboration with IBM's Global Services group to develop innovative technologies and solutions that improve operational and delivery capabilities.

IBM also set up its Global Delivery Centres at Bangalore, Pune, Gurgaon and Kolkata:

They deliver "best-of-breed" technology solutions to IBM customers worldwide covering middleware, e-business technologies, enterprise and web technologies, data warehousing across functional areas like Supply Chain Operation Services, Financial Management Services, Human Resource Services, Customer Relationship Management, e-Business Integration, Application Management Services.

Global Business Solution Center in Bangalore:

IBM further expanded its global consulting delivery capabilities with the establishment of a first-of-a-kind Global Business Solution Center. The center will allow IBM's more than 60,000 consultants to collaborate and deploy reusable tools and assets in 55 key business areas such as Consumer Driven Supply Chain Optimisation, Banking Risk and Compliance and Product Lifecycle Management.

Business Transformation Outsourcing Centers at Bangalore, Delhi and Mumbai:

This center handles Business Transformation Outsourcing needs of IBM customers worldwide. Some key areas of competence of this center are Customer Contact Centers, Receivables Management, Telemarketing, Transaction Processing and Finance and Accounting.

With the acquisition of Daksh eServices, one of Asia's leading business services providers, with service delivery centers in India and Philippines, IBM further enhanced the BTO service capability. With Daksh, IBM adds banking, insurance, retail, hi-tech telecommunications and travel verticals to BTO India's service capabilities.

Partnering India

IBM shares the belief that India can unleash its true potential only through making IT available to and usable for large numbers of people. IBM's Community initiatives focus on education and children and leverage its expertise in technology to address societal issues. IBM has partnering relationships in India with a number of educational institutions. IBM has also set up an IT Center in Mumbai in association with Victoria Memorial School for the Blind to impart IT education to visually impaired people. IBM KidSmart Early Learning program was launched to further strengthen IBM's commitment to community in India. This is the only program in India aimed at introducing technology at the pre-school level in disadvantaged sections of society to get a head start on their academic development through the use of age-appropriate software developed by IBM. Tryscience is another community related programme launched, which reinvents science learning, recreates the interactive experience of onsite visits, and provides science projects as well as multimedia adventure field trips for museum visitors - primarily children, their parents and teachers.

Address:

IBM India Private Limited
No.12,
Subramanya Arcade,
Bannerghatta Road,
Bangalore - 29.
Phone : 1800-425-4444
begin_of_the_skype_highlighting 1800-425
4444 end_of_the_skype_highlighting
Bangalore
Phone : 1800-425-4444
begin_of_the_skype_highlighting 1800-425-4444 end_of_
the_skype_highlighting
Fax : 080-2064617
e-mail:
response@in.ibm.com.